

LPA-CGR in the Middle East

LPA-CGR avocats (previously known as Lefèvre Pelletier & Associés), a leading French law firm founded over 30 years ago, opened an office in 2016 in Dubai to assist local and international companies and institutions with the legal aspects of their activities.

The Dubai office, named LPA Middle East, regularly assists corporate clients and investors in the GCC and MENA countries in their different fields of activity including, Corporate and M&A, Private Equity, and Banking and Finance, with a special focus on Construction and Projects, Sustainability, and Digital economy.

The Dubai office provides a unique experience to better serve clients in the increasingly demanding legal environment for business development in the region. The Dubai office is composed of a diversified team of professionals, being experienced lawyers qualified to exercise in several jurisdictions. This exceptional team is offering to the clients a comprehensive vision and full understanding of the issues that may be encountered in the region.

The Dubai office is supported by a Middle East Desk in Paris led by a partner who spent 11 years in the Gulf before relocating to Paris, and by the different LPA-CGR practices and offices throughout Europe, Asia, and Africa. Our transversal approach to the files allows us to allocate you the most efficient team to address the issues you are encountering.

The Middle East practice of LPA-CGR covers a broad cross section of sectors and disciplines, with a particular focus on the practice areas highlighted below.

CORPORATE AND M&A

Mergers and acquisitions

- mergers & acquisitions, capital market operations, private placements, private equity investments and share and asset purchase and transfer transactions
- all stages of the transaction from audit, legal structuring to contractual negotiation and implementation, notably in cross-border and multi-jurisdictional transactions.

Company Law

- advising on the most appropriate vehicle for the implementation and structuring of the client's activities, in light of the client's current and future projects
- all corporate matters from establishing corporations to external growth transaction including joint ventures and the raising of investment funds
- full range of services required by the corporate and commercial sector, for example, considerable experience in implementing the set of agreements necessary to protect foreign shareholders in local entities in the GCC
- legal restructuring of corporate groups taking into account economic constraints or strategic reorientation.

Commercial Contracts

 carrying out the drafting, negotiating, and execution of a broad range of commercial contracts relating to clients' businesses in various sectors.

ENVIRONMENT AND SUSTAINABILITY

Advising on the management of assets and risks associated to businesses facing environmental and sustainable development issues. Support to complete, develop and reorganize projects in light of such issues, including:

- development of industrial and real estate assets
- control of facilities, risks and pollution
- sustainable management of energy issues, products and waste.

IP-IT

A company's main asset is often intangible. Our mission is to protect, enhance and develop it:

- data protection; consumer, advertising, and sales promotions laws in the digital world
- valuation and marketing of assets (licensing, distribution, partnership and franchising agreements, etc.)
- audit of intangible assets
- asset protection (patents, trademarks, drawings and models, copyright, similar rights)
- IT contracts: development, licensing, outsourcing, integration, white labeling, etc.
- cyber security.

HEALTHCARE

Biotechnologies, connected objects for collecting and transmitting personal data, computer-assisted medical practices, internationalization of patents and medicine manufacturing, globalization, and new technologies, are sustainably overturning the health sector.

Our firm advises stakeholders in the healthcare sector who have to deal with these changes and with increasingly complex regulations.

We provide the needed legal advice and support in the different legal aspects of healthcare such as:

- bioethics issues
- medical malpractice
- data privacy and digitization of healthcare challenges.



Practices



Banking - Finance



Dispute resolution



Distribution and Commercial Contracts



Employment



Energy law



Environment and Sustainability



Healthcare



IP-IT



M&A - Corporate law



Restructuring



Tax

Private wealth management

Mobility



Real Estate transactions and asset management

Sectors



Energy



Financial institutions



Healthcare



Industrials



Startups



Real estate



Trade and distribution



Private clients





Technologies, media and telecommunications

Our Team

The team members are highly experienced in the MENA and GCC region and qualified in various jurisdictions including the United Arab Emirates, DIFC, ADGM, England and Wales, France, and Lebanon. They can work in English, French, Arabic, and Spanish, enabling them to communicate and provide the best service to our local, regional and international clients.



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The Euro Elite 100